

## BUSINESS

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### Who We Are

The Barley Snyder Business Practice Group is made up of innovative lawyers located throughout central Pennsylvania. We are ready to assist clients with complex transactional and operational matters as well as day-to-day general corporate advisory services. We combine our knowledge of the law with an understanding of the various industries that our clients are involved in to help clients craft common sense business solutions. Our goal is to serve as a counselor for owners and managers, assisting them in resolving business issues and proactively planning future strategies. We achieve that goal by earning trust and confidence through our responsiveness and results-oriented solutions.

### What We Do

Our attorneys work with clients involved in a variety of industries including manufacturing, finance, insurance, agribusiness, distribution, real estate, retailing and various service professions. Specifically, we work with clients in areas such as:

- Entity selection and formation - analyzing operations, risk factors and tax strategy to determine the appropriate entity to be used for the particular business
- Governance - advising companies, boards and individual board members on governance and corporate formalities including Sarbanes-Oxley and SEC compliance
- Mergers and acquisitions including:
  - Stock Purchase Agreements
  - Asset Purchase Agreements
  - Mergers
  - Leveraged buyouts
  - Management buyouts
  - Private equity
- Securities
  - Debt and equity/public and private offerings
  - SEC disclosure requirements
  - Venture capital financing
  - Stock-based compensation
  - Exchange listing
  - Proxy Statements
- Day-to-day corporate advisory services including:
  - Contract negotiation and review
  - Lease negotiation and review

- Purchase Orders/Terms and Conditions
- Risk Management
- Tax planning and resolution of tax issues
- Shareholder and partner relations and disputes
- Executive employment and compensation
- Debt and capital restructuring for financially troubled businesses
- Licensing, distribution and franchising, antitrust and unfair competition, protection of trade secrets, licensing and general business advice and planning
- Structuring and negotiation of loans and other credit and commercial transactions
- Out-of-court resolution of disputes which arise in commercial settings
- Representative Transactions

## Who We Serve

Our attorneys in the Barley Snyder Business Practice Group represent all types of entities including closely-held businesses ranging from sole proprietorships to large companies with multiple owners, public corporations, general and limited partnerships and professional corporations. We represent a multitude of industries with particular emphasis on banks and other financial institutions, service-related businesses and professionals, medical practices, manufacturers, agri-businesses and technology firms.

## CHAIR:

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**Daniel T. Desmond**

Partner

Tel: (717) 399-1536

Email: [ddesmond@barley.com](mailto:ddesmond@barley.com)

## RELATED PROFESSIONALS:

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Natalie Alexander  
Associate  
Tel: (717) 408-9854  
Email: [nalexander@barley.com](mailto:nalexander@barley.com)



Anthony P. Austin  
Associate  
Tel: (717) 208-8841  
Email: [aaustin@barley.com](mailto:aaustin@barley.com)



Paul C. Bametzreider  
Partner  
Tel: (717) 798-8713  
Email: [pbametzreider@barley.com](mailto:pbametzreider@barley.com)



Michael S. Bechtold  
Partner  
Tel: (717) 703-0139  
Email: [mbechtold@barley.com](mailto:mbechtold@barley.com)



Catherine T. Begley  
Counsel  
Tel: (484) 339-4149  
Email: [cbegley@barley.com](mailto:cbegley@barley.com)



Adam D. Boyer  
Associate  
Tel: (717) 344-5164  
Email: [aboyer@barley.com](mailto:aboyer@barley.com)



Eden R. Bucher  
Partner  
Tel: (610) 370-8114  
Email: [ebucher@barley.com](mailto:ebucher@barley.com)



Michelle R. Calvert  
Partner  
Tel: (717) 685-6480  
Email: [mcalvert@barley.com](mailto:mcalvert@barley.com)



Christopher J. Churchill  
Partner  
Tel: (717) 399-1571  
Email: [cchurchill@barley.com](mailto:cchurchill@barley.com)



John M. Coles  
Partner  
Tel: (717) 231-6640  
Email: jcoles@barley.com



Kimberly J. Decker  
Partner  
Tel: (717) 399-1506  
Email: kdecker@barley.com



Daniel T. Desmond  
Partner  
Tel: (717) 399-1536  
Email: ddesmond@barley.com



Timothy G. Dietrich  
Counsel  
Tel: (610) 898-7154  
Email: tdietrich@barley.com



Raymond A. Durkin, Jr.  
Associate  
Tel: 717-399-2164  
Email: rdurkin@barley.com



Cathy J. Eveler  
Paralegal  
Tel: (717) 852-4005  
Email: ceveler@barley.com



Kacey Jennings Fonner  
Associate  
Tel: 717-231-6628  
Email: kfonner@barley.com



Michael W. Fox  
Associate  
Tel: (570) 391-0118  
Email: mfox@barley.com



Sean B. Frederick  
Partner  
Tel: (717) 399-1505  
Email: sfrederick@barley.com



Jeremy D. Frey  
Partner  
Tel: (717) 852-4983  
Email: jfrey@barley.com



Donald R. Geiter, J.D., M.S...  
Partner  
Tel: (717) 399-4154  
Email: dgeiter@barley.com



Matthew L. Guthrie  
Partner  
Tel: (717) 524-4860  
Email: mguthrie@barley.com



Tara Hirneisen  
Paralegal  
Tel: (717) 553-1047  
Email: thirneisen@barley.com



Jamie Hudson  
Paralegal  
Tel: (717) 553-1041  
Email: jhudson@barley.com



Jayne R. Katherman  
Counsel  
Tel: (717) 718-7585  
Email: jkatherman@barley.com



Scott L. Kelley  
Counsel  
Tel: (717) 852-4993  
Email: skelley@barley.com



Jacob H. Kiessling  
Associate  
Tel: (717) 208-8829  
Email: jkiessling@barley.com



Katie M. Koehle  
Paralegal  
Tel: (717) 399-1507  
Email: kkoehle@barley.com



Kevin S. Koscil  
Partner  
Tel: (717) 231-6643  
Email: [kkoscil@barley.com](mailto:kkoscil@barley.com)



Amanda Jabour Kowalski  
Counsel  
Tel: (717) 399-1515  
Email: [akowalski@barley.com](mailto:akowalski@barley.com)



Maryann L. Kreider  
Paralegal  
Tel: (717) 606-1584  
Email: [mkreider@barley.com](mailto:mkreider@barley.com)



Hyo Jin (Jinnie) Lee  
Associate  
Tel: (484) 318-2494  
Email: [hjlee@barley.com](mailto:hjlee@barley.com)



Melanie Albert Lehman  
Counsel  
Tel: (717) 846-8888  
Email: [mlehman@barley.com](mailto:mlehman@barley.com)



Benjamin A. Leisawitz  
Partner  
Tel: (610) 370-8137  
Email: [bleisawitz@barley.com](mailto:bleisawitz@barley.com)



Jeffrey D. Lobach  
Partner  
Tel: (717) 852-4979  
Email: [jlobach@barley.com](mailto:jlobach@barley.com)



Jonah P. Markle  
Associate  
Tel: (610) 288-4713  
Email: [jmarkle@barley.com](mailto:jmarkle@barley.com)



Paul G. Mattaini  
Partner  
Tel: (717) 399-1519  
Email: [pmattaini@barley.com](mailto:pmattaini@barley.com)



Matthew M. Mayer  
Partner  
Tel: (610) 370-8116  
Email: mmayer@barley.com



Sarah Rubright McCahon  
Counsel  
Tel: (610) 898-7168  
Email: smccahon@barley.com



Tracey McQuaid  
Paralegal  
Tel: 610-370-8153  
Email: tmcquaid@barley.com



Christopher A. Naylor  
Partner  
Tel: (717) 852-4997  
Email: cnaylor@barley.com



Thomas J. Nehilla  
Partner  
Tel: (717) 231-6630  
Email: tnehilla@barley.com



Frederick M. Nice  
Partner  
Tel: (610) 370-8109  
Email: fnice@barley.com



Drake D. Nicholas  
Partner  
Tel: (717) 231-6622  
Email: dnicholas@barley.com



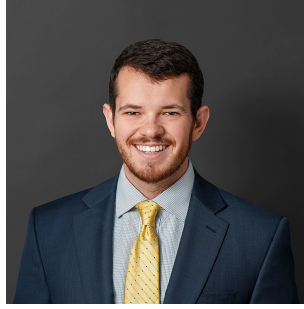
Charmaine E. Nyman  
Associate  
Tel: (717) 299-5205  
Email: cnyman@barley.com



Eric M. Ondo  
Associate  
Tel: (717) 399-2172  
Email: eondo@barley.com



Charles J. Phillips  
Partner  
Tel: (610) 370-8105  
Email: cphillips@barley.com



Thomas T. Platts  
Associate  
Tel: (717) 801-0548  
Email: tplatts@barley.com



Alexander Puskar  
Partner  
Tel: (717) 399-4152  
Email: apuskar@barley.com



David H. Rattigan  
Partner  
Tel: (570) 391-0117  
Email: drattigan@barley.com



John T. Reed  
Partner  
Tel: (717) 399-1531  
Email: jreed@barley.com



Troy B. Rider  
Partner  
Tel: (610) 898-7178  
Email: trider@barley.com



Loren A. Schrum  
Attorney  
Tel: (717) 614-8978  
Email: lschrum@barley.com



Latisha Bernard Schuenemann  
Partner  
Tel: (610) 372-3500  
Email: lbernard@barley.com



Kevin M. Scott  
Counsel  
Tel: (717) 237-6733  
Email: kscott@barley.com



Rebecca M. Shanaman  
Counsel  
Tel: 717-848-0042  
Email: rshanaman@barley.com



Alex E. Snyder  
Partner  
Tel: (717) 852-4975  
Email: asnyder@barley.com



Megan Ryland Tanner  
Associate  
Tel: (717) 996-4829  
Email: mrylandtanner@barley.com



Britany M. Tasco  
Paralegal  
Tel: (717) 273-3169  
Email: btasco@barley.com



Erica R. Townes  
Associate  
Tel: (717) 718-7580  
Email: etownes@barley.com



Abby Medin Tucker  
Counsel  
Tel: (717) 399-1530  
Email: atucker@barley.com



Jessika Warnick  
Paralegal  
Tel: (717) 208-8833  
Email: jwarnick@barley.com

## PRACTICE AREAS:

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- ESOP
- Family Owned Businesses
- Mergers & Acquisitions
- Securities