



Donald R. Geiter, J.D., M.S.L. (Cybersecurity Law & Policy)

Partner

Cybersecurity Service Team and Finance Practice Chair

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OVERVIEW:

Don is the chair of the firm's [Cybersecurity Service Team](#) and chair of the firm's Finance practice. He also serves on the firm's technology committee and as the firm's Chief Privacy Officer.

Don first became involved in cybersecurity initiatives while he was a law clerk with the Office of Naval Research, U. S. Department of the Navy, in the late 1990s. Currently, Don advises business clients on a broad range of cyber, tech-related, and privacy matters, including employee and board training, data breach coaching and support, cybersecurity/privacy compliance and auditing, counseling, transactional support and contract review. Don has particular experience advising financial service organizations, healthcare organizations, and managed IT service providers. Don is an active member of the International Association of Privacy Professionals (IAPP) and is a member of InfraGard (a partnership between the Federal Bureau of Investigation and the private sector for the protection of U.S. Critical Infrastructure). Don is a frequent speaker on the topic of cybersecurity and privacy, with recent presentations given to the Pennsylvania Bankers Association, the National Association of Corporate Directors, the Pennsylvania Institute of Certified Public Accountants, the Association of Corporate Counsel, PA Manufacturers' Association and the World Trade Center-Harrisburg. His recent cybersecurity projects include:

- Representation of global digital event management organization in connection with GDPR-related privacy and security compliance.
- Representation of accounting and consultancy firm in connection with regulatory compliance and related vendor management.
- Representation of entertainment touring production company in connection with applicability of cybersecurity standards and regulation.
- Representation of public utility organizations in connection with incident management and data audits.

Don's vast finance experience involves both institutional and private financing, including representing lenders and borrowers in complex commercial lending, syndicated/participated transactions, and multi-party loan restructures and work-outs. He is the immediate past chair of the firm's Creditors' Rights Practice Group. His recent finance and creditors' rights transactions include:

- Representation of a worldwide, multi-division service organization in connection with a \$50 million syndicated loan financing from a group of national financial institutions.
- Representation of a national banking association in connection with its restructuring of a \$40 million line of credit to a national food product manufacturer.
- Representation of a state-chartered bank in connection with its \$19 million working capital line of credit to a national public housing developer.

Don also has an extensive [Securities](#) practice and assists existing companies, start-ups and real estate ventures as well as helps funds with private debt and equity offerings and the associated registration, exemption and "Blue Sky" requirements. He also works with a variety of business clients on [mergers and acquisitions](#), buy-sell agreements, shareholder relations, and is frequently engaged on general corporate matters. His recent securities and M&A transactions include:

- Representation of real estate syndication group in connection with its various mobile home park and self-storage capital raise strategies.
- Representation of senior living developer in connection with its multi-phased securities offering.
- Representation of real estate syndication group in connection with a multi-stage securities offering to support its multi-family investment property projects.
- Representation of a regional, agribusiness vendor for its acquisition of local competitor.
- Representation of a regional accounting firm to acquire a competitor.
- Representation of regional commercial construction contractor to acquire a strategic partner.

EDUCATION:

- University of Maryland Francis King Carey School of Law, M.S.L. (Cybersecurity Law and Policy)
- Suffolk University Law School, J.D.
- Millersville University, B.A.

ADMISSIONS:

- Pennsylvania
- Massachusetts
- U. S. District Court for the Middle and Eastern Districts of Pennsylvania

PRACTICE AREAS:

- Business
- Cybersecurity
- Higher Education
- Crisis Management
- Real Estate
- Mergers & Acquisitions
- Finance
- Creditors' Rights

INDUSTRY GROUPS:

- Banking
- Senior Living

COMMUNITY INVOLVEMENT:

Lancaster Bible College

Trustees and corporation member

Salvation Army (Lancaster)

Advisory board member and chair of scholarship committee

Lancaster Youth Intervention Center

Member of board of managers

Technology Council of Central Pennsylvania

Member

Dayspring Christian Academy

Former trustee

Lancaster Safety Coalition

Former board member and past board chair

Lancaster County Junior Golf Tour

Former board member

Boy Scouts of America PA Dutch Council

Former committee member (development), former chair of annual charity golf tournament

CHAP International

Former missionary in Liberia, West Africa

Leadership Lancaster

2009 graduate

Mennonite Disaster Services

Former missionary (Hurricane Katrina)

Manheim Township Baseball and Softball Association

Former volunteer youth coach

Manor Ridge Athletic Association

Former youth coach

Millersville University Alumni Association

Former board member

United Way of Lancaster County

Former committee member (Early Childhood Allocations)

Worcester Art Museum (Worcester, Mass.)

Former trustee and members' council president

Youth Development Allocations, United Way of Central Massachusetts

Former committee member

RECOGNITIONS:

- Best Lawyers "Lawyer of the Year" in Harrisburg - Bankruptcy and Creditor Debtor Rights/Insolvency and Reorganization Law (2023)
- The Best Lawyers in America, Mergers and Acquisitions (2019, 2020, 2021, 2022, 2024), Bankruptcy and Creditor Debtor Rights / Insolvency and Reorganization Law (2021, 2022, 2023, 2024), Commercial Finance Law (2021, 2022, 2024)
- Central Penn Business Journal, Forty under 40 List (2010)

EXPERTISE CERTIFICATION:

- IAPP Certified Information Privacy Manager (CIPM)
Certified Information Privacy Professional (CIPP/US)

PRESENTATIONS:

- "Cyber Security and Liability", York County Economic Alliance (October 2020)
- Panelist: "Embracing Change & Preparing for the Future", 2019 Reading Business Seminar (October 2019)
- Panelist: "Embracing Change & Preparing for the Future", 2019 Harrisburg Business Seminar (October 2019)
- "Navigating the Legal Intricacies of Cybersecurity", Business Espionage Morning Forum (June 2019)
- "Cyber Threats and CEO Fraud", Lancaster Chamber (April 2019)
- "Legal Tech Talk for Your 21st Century Business", BIG U 2018 (May 2018)
- Board Oversight of Risk Management (Cybersecurity), Pennsylvania Bankers Association Annual Convention (May 2018)
- The Board's Role in Risk Oversight and Cybersecurity, NACD (October 2017)
- "Current Trends in Commercial Lending", LendiCon 2017 (March 2017)
- Loan Participations: Whose Loan is it Anyway? , Pennsylvania Bankers Association Annual Lending Conference (October 2016)
- "Doing Business in the Digital World (and Cloud): An Overview of Risk, Applicable Laws and Policies Relating to Information Security", Barley Snyder Business Seminar (October 2015)
- "Jolley v. Chase Home Finance Are Lenders Facing New Threats in Lender Liability Claims?", Barley Snyder LendiCon Seminar (March 2015)
- "Doing Business in the Digital World", ACC Seminar: What Keeps You up at Night? (September 2014)
- "Loan Participations: Whose Loan is it Anyway?", Barley Snyder LendiCon Seminar (November 2013)
- "Doing Business in the Digital World", Barley Snyder Business Seminar, (October 2013)
- "Bankruptcy Preference Claims and Their Defenses", ACC Seminar: What Keeps You up at Night? (September 2013)
- "Collection Toolbox: Secured Creditor's Edition", Barley Snyder LendiCon Seminar (November 2012)
- "Information Security: Policies, Processes and Technology," Barley Snyder Business Seminar (October 2011)

RELATED NEWS:

- New Cyber Rule Places Additional Requirements on Colleges and Universities (and Other Types of Organizations)
August 3, 2023
- SEC Implements Stricter Cyber Breach Reporting for Public Companies Why Private Companies Also Need to Pay Attention
July 31, 2023
- Barley Snyder Partner Donald Geiter Receives CIPM Certification
February 6, 2023
- Barley Snyder Announces 2023 Leadership Changes
January 20, 2023
- HHS Bulletin Warns Health Care Providers: Make Sure Website Tracking Is HIPAA-Compliant
December 19, 2022
- Website Tracking and Privacy Policies at Issue in Two New Pennsylvania Court Cases
December 13, 2022
- Barley Snyder Partner Geiter Admitted to National Cybersecurity Group
December 8, 2021
- Best Lawyers Honors 30 Barley Attorneys
August 25, 2021
- Barley Snyder Announces 2021 Leadership Changes
January 12, 2021
- Barley Snyder Partner Geiter Named Legal Trailblazer
November 16, 2020
- Feds Warn of Cybersecurity Threats Against Health Care
November 9, 2020
- Nearly Thirty Barley Snyder Attorneys Named Best Lawyers
August 20, 2020
- Cloud Computing for Financial Institutions
May 4, 2020
- International Authorities Warn of COVID-19 Cybersecurity Threats
April 13, 2020
- Does the New California Privacy Law Apply to My Business?
March 9, 2020
- Barley Snyder Partner Geiter Receives Cybersecurity Certification
February 25, 2020

- Barley Snyder Places 21 Attorneys on Best Lawyers List
August 15, 2019
- Legal Lessons from the Capital One Breach
August 5, 2019
- Barley Snyders Geiter Earns Cybersecurity Law Degree
May 23, 2019
- Barley Snyders Geiter Named to Trustee Board
December 17, 2018
- Pennsylvania Supreme Court Lays Out Blueprint for Cybersecurity Responsibilities
November 30, 2018
- Sixteen Barley Snyder Attorneys Named to Best Lawyers List; Werner Named a Lawyer of the Year
August 16, 2018
- WARNING: Heightened alert for phishing scams amid GDPR transition
May 30, 2018
- Why Your Small U.S. Business Should Care About GDPR
March 19, 2018
- Credit Card Fraud: EMV compliance and shift of liability as of October 1
October 1, 2015
- Pennsylvania's New Power of Attorney Law: What it could mean to confessions of judgment in commercial loan documents
February 20, 2015
- Barley Snyder Attorney Don Geiter to Lead Firm's Finance & Creditors' Rights Group
January 5, 2015
- The Target Data Breach: What can you and your business learn?
April 1, 2014

RELATED RESOURCES:

- LEGAL DOSE 5: Interview with the Phillie Phanatic
January 31, 2023
- 6. COVID-19 Legal Update Podcast
May 18, 2020