

HOSPITALITY

With its roots in central Pennsylvania home to nationally recognized tourist areas Barley Snyder's Hospitality Group has consulted with clients on a wide variety of complex deals involving some of the region's most visible and famous venues and factories. From the chocolate-filled aromas emanating from Dauphin County's Hershey attractions, the rich Revolutionary War history in York, the Civil War tourism in Gettysburg and the popular Amish Country tours, central Pennsylvania is a hospitality haven that brings in millions of visitors each year.

Our Hospitality Group represents owners and operators of restaurants, buyers and sellers of both flagged and independent hotel properties, and entertainment/amusement facilities. We have experience in the unique aspects of hotel and restaurant transactions, including management agreements, joint venture agreements and liquor licenses. Our attorneys regularly assist hotel and restaurant clients with franchise agreements and management agreements, as well as employment issues and other litigation matters.

We frequently represent both banks and borrowers in hospitality financing, including construction, acquisition and refinances. The attorneys of the group are familiar with and have handled a number of hospitality-specific financing concerns, including tri-party agreements, franchise comfort letters, subordination of management agreements, liquor license collateral, financial covenants and FF&E reserves.

Our team has recently represented buyers, sellers, builders, developers and owners on projects such as:

- Construction and development of numerous nationally-recognized franchised restaurants with liquor licenses
- Purchase of a hotel near Hersheypark in Hummelstown, Pa., from large real estate investment trust
- Obtained brewery license for historic restaurant with existing liquor license allowing the restaurant to sell its own beer brewed on-site
- Development of a franchised hotel in Strasburg, Pa, with restaurant and liquor license owned by joint venture
- Successfully defended multiple wage and hour class action suits on behalf of hospitality employers
- Conversion of former college building in Baltimore's Inner Harbor to a \$20-million-plus extended-stay franchised hotel

Please contact anyone in the group if you have any questions on your future in the hospitality industry.

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