



## Maria Di Stravolo Elliott

Partner

**Office:** Lancaster, PA

**Email:** mellott@barley.com

**Tel:** (717) 399-1517

### OVERVIEW:

---

Maria is a member of the firm's Real Estate Practice Group. She counsels international, national, regional and local businesses and individuals on complex real estate and construction transactions. She takes the time to understand her clients' business so she can design legal and business solutions to best meet their needs.

#### Real Estate Law

Much of her real estate work involves commercial, residential and mixed use projects, including hospitals, banks, colleges, water and sewer treatment plants, apartment buildings, shopping centers, nursing homes and continuing care retirement communities (CCRCs). She prepares documentation for developers for a variety of condominium and planned communities (commercial, residential, mixed use and site condos) and has also represented homeowner's associations.

She collaborates with her clients through every step of the real estate matter, including:

- negotiating and preparing sales agreements
- assisting clients with due diligence
- obtaining any zoning and land development approvals
- obtaining liquor license approvals
- forming entities for real estate ownership
- reviewing title commitments and resolving any title matters
- reviewing and negotiating loan documents from banks and state agencies
- closing the deal by preparing settlement documents and attending settlement
- paying attention to any post-closing matters, such as tax assessment appeals or in the case of non-profits and educational institutions, tax exemption appeals

Maria has successfully negotiated leases and related documents for all types of commercial and residential properties, including college campuses, medical office buildings, health campuses, professional office buildings, retail and shopping centers, cell towers, apartment buildings, banks, farms, parking lots, hotels, and industrial, manufacturing and warehouse buildings. She represents both landlords and tenants on a regular basis.

She also handles various agricultural real estate matters for clients, including Clean and Green (Act 319), Conservation Reserve Enhancement Program (CREP) and agricultural preservation easements.

## **Real Estate Portfolio Services**

Maria enjoys working with investors, developers, buyers and sellers with extensive real estate portfolios, bringing expertise and personalized service to each transaction. She focuses on assisting clients with acquiring, selling, and managing their properties. With an in-depth understanding of industry trends and a commitment to achieving the best outcomes, Maria builds strong relationships with her clients.

## **Construction Law**

Maria's construction law practice involves issues during all phases of the construction process, including drafting and negotiating construction contracts, providing advice on claims avoidance and handling bond claims. She also counsels clients on various alternative dispute resolutions for construction matters, including mediation, arbitration and litigation.

She regularly addresses general construction matters involving liquidated damages, change orders, performance and payment bonds, termination of contracts, and mechanics' liens waivers and releases. She has extensive experience with the [American Institute of Architects](#) (AIA) construction contracts, including creating standard changes for clients working on multiple construction projects. Maria is familiar with the [Home Improvement Consumer Protection Act](#), having assisted clients with ensuring their construction contracts meet the requirements of the act. She advises clients on the amendments to the [Pennsylvania Mechanics' Lien Law](#) and how the changes affect their construction projects. Maria is familiar with an amendment to the Mechanic's Lien Law to address the Pennsylvania Construction Notices Directory, which was implemented in 2017 for construction projects over \$1.5 million. She is also knowledgeable with the Pennsylvania Uniform Construction Code and the [International Building Code](#). In 2020, Maria was named a Fellow at the Construction Lawyers Society of America, joining the invitation-only international honorary association composed of preeminent lawyers specializing in construction law and related fields.

Examples of her real estate and construction experience include:

- Successfully handled the purchase of a \$5 million corporate headquarters site for a food manufacturer including the preparation of condominium documents in connection with Pennsylvania Industrial Development Authority (PIDA) financing and handling a Machinery and Equipment Loan Fund (MELF) loan for equipment financing.
- Was instrumental in the purchase and partial lease-back of a \$10 million industrial building along with obtaining successful zoning approval for a special exception to allow the client to manufacture its recycled rubber surface and flooring products at the site.
- Created condominium documents for a hospital pavilion, a shopping center, a studio complex, an

industrial/business site condo and a mixed use urban building condo.

- Obtained successful zoning approvals for a sewer authority to install a pumping station and sewer lines in existing residential development and worked on sewer line easement agreements.

- Negotiated a warehouse lease for an international manufacturer of fishing equipment and construction documents for the tenant fit-out as well as resolving a change order dispute for the client.

- Handled the purchase of a warehouse facility that was transformed into a large sports facility, where she negotiated leases, liquor licensing, and rental facility agreements.

Maria regularly presents on real estate and construction matters. She has given presentations before Associated Builders and Contractors, Inc. - Keystone Chapter, Building Industry Association of Lancaster County and the Commercial & Industrial Real Estate Council of the Lancaster County Association of Realtors. In addition, she has taught continuing legal education classes for the Pennsylvania Bar Institute and the Lancaster Bar Association. She is conversational in Italian and speaks Spanish.

Maria has three active kids and lives in Lititz. She sings as a cantor at St. James Catholic Church in Lititz and can be found doing karaoke now and then. She loves theatre and has performed in musicals and comedies when she was younger. Now, she can often be found playing pickleball at the Lititz recCenter.

## EDUCATION:

---

- Chicago Kent College of Law Illinois Institute of Technology, J.D., Order of the Coif
- Miami University, Masters, Scientific & Technical Communication
- Franklin & Marshall College, B.A. Chemistry, English minor

## ADMISSIONS:

---

- Pennsylvania
- Illinois
- U. S. District Court for the Northern District of Illinois
- U. S. District Court for the Eastern District of Wisconsin
- U. S. Court of Appeals for the Seventh Circuit

## PRACTICE AREAS:

---

- Real Estate
- Higher Education

## INDUSTRY GROUPS:

---

- Banking
- Hospitality
- Senior Living
- Health Care
- Construction

## COMMUNITY INVOLVEMENT:

---

### **Venture Lititz**

President and Board Director

### **Fulton Theatre**

Board Director, Former Governance Committee Member, Advancement Committee Member, Gala Committee Member

### **Lititz Rec Center**

Development Committee Member

### **Lititz Regional Community Development Corporation**

Former Board member and Secretary

### **Lancaster Symphony Orchestra**

Former Board Director and Auction Committee member

### **Hospice of Lancaster County**

Founding member, former member of Women's Giving Circle

### **St. James Catholic Church**

Cantor and former Parish Pastoral Council member

### **Lancaster Housing Opportunity Partnership**

Former board member and Executive Committee member

### **Warwick School District**

Former member of the Finance and Legal Committee

## MEMBERSHIPS:

---

- Construction Lawyers Society of America
- Associated Builders and Contractors Keystone Chapter
- Building Industry Association of Lancaster County
- St. Thomas More Society
- Lancaster Bar Association
- Pennsylvania Bar Association

## PUBLICATIONS :

---

- Can I Use a Price Escalation Clause in My Construction Contract? (Nov. 2021)
- Lease Restructurings Now - Part 2 (Oct. 2020)
- Lease Restructurings Now - Part 1 (Oct. 2020)
- Barley Snyder COVID-19 Legal Update Podcast (June 2020)
- Pennsylvania's Real Estate Industry Now Open for Business (May 2020)
- Could Specific Contracts Help Save Retail Industry? (March 2020)
- Lancaster County property owners, reassessment is coming! (March 2017)
- What You Need to Know About the New Liquor Law (July 2016)
- Coming Soon: New Closing (No, Consummation) Rules! (July 2015)

## PRESENTATIONS:

---

- "Understanding Complex Lease Provisions," - Moderator, "Wake Up With Barley: A Morning on Real Estate" Seminar (2023)
- "What Residential Builders Need to Know About Construction and Land Development", Building Industry Association of Lancaster County Morning Mingle (Sept. 2022)
- "Exploring and Negotiating Key Clauses in Construction Contracts", ABC Keystone's Fall Regional Construction Wake-up Call Series (Fall 2022)
- "Doing Business with Coronavirus: Managing Tenant Relationships and Protecting Landlord Interests", CCIM Webinar (May 2020)

- "Condos in the City", Wake up with Barley: A Morning on Real Estate (June 2019)
- Moderator: "Structuring & Financing Real Estate Deals", Barley Snyder LendiCon (March 2019)
- "Managing & Protecting Your Online Reputation", ABC Keystone Seminar (October 2018)
- "Ever-Changing Challenges of Construction & Development in PA", Wake up with Barley: A Morning on Real Estate (June 2018)
- Featured speaker, Pennsylvania Bar Institute's "The Year in Review for the General Practitioner 2017" (December 2017)
- "Planning and Sales Considerations for Condominiums and Planned Communities", Wake up with Barley: A Morning on Real Estate (September 2017)
- "Construction Risk Management: From Contract to Completion", Wake up with Barley: A Morning on Real Estate (September 2017)
- "Understanding the Construction Process - From Inception to Completion", ABC Keystone Seminar (April 2017)
- "Current Trends in Commercial Lending", Lendicon 2017 (March 2017)
- Right to Repair Act, BIA Morning Mingle (April, 2016)
- Symposium on New Federal Closing Requirements, TRID - Making It Work For You (May 2015)
- "Leasehold Mortgages", Barley Snyder LendiCon Seminar (March 2015)
- "Buying, Leasing and Owning: What is Best for Your Business?", Barley Snyder Business Seminar, (October 2014)
- "Facing Land Development and Construction Issues", Barley Snyder LendiCon Seminar, (November 2012)

## RECOGNITIONS:

---

- Central Penn Business Journal's Women of Influence List (2022)
- The Best Lawyers in America, Real Estate Law (2024, 2025)

## LANGUAGE:

---

- She also handles various agricultural real estate matters for clients, including Clean and Green (Act 319), Conservation Reserve Enhancement Program (CREP) and agricultural preservation easements.

Real Estate Portfolio Services

Maria enjoys working with investors, developers, buyers and sellers with extensive real estate

portfolios, bringing expertise and personalized service to each transaction. She focuses on assisting clients with acquiring, selling, and managing their properties. With an in-depth understanding of industry trends and a commitment to achieving the best outcomes, Maria builds strong relationships with her clients.

- Italian

Handled the purchase of a warehouse facility that was transformed into a large sports facility, where she negotiated leases, liquor licensing, and rental facility agreements.

## RELATED NEWS:

---

- Barley Snyder Partner Elliott Named to Fulton Theatre Board  
September 29, 2022
- Can I Use a Price Escalation Clause in My Construction Contract?  
November 23, 2021
- Dissinger Named Real Estate Group Chair  
June 2, 2021
- Barley Snyder Partner Elliott Named Fellow in Prestigious Construction Group  
October 19, 2020
- Lease Restructurings Now (Part 2)  
October 5, 2020
- Lease Restructurings Now (Part 1)  
October 2, 2020
- Pennsylvanias Real Estate Industry Now Open for Business  
May 20, 2020
- Could Specific Contracts Help Save Retail Industry?  
March 27, 2020
- Barley Snyder Partner Named to Venture Lititz Board  
December 12, 2019
- Shawn Long Named Chair of Barley Snyder Construction Industry Group  
May 21, 2018
- Lancaster County property owners, reassessment is coming!  
March 1, 2017
- What You Need to Know About the New Liquor Law  
July 20, 2016
- Coming Soon: New Closing (No, Consummation) Rules!  
July 24, 2015

## RELATED RESOURCES:

---

- Wake Up with Barley: A Morning on Real Estate Webinar Replays  
December 8, 2020
- 8. COVID-19 Legal Update Podcast  
June 8, 2020