



## Michael W. Fox

Associate

**Office:** Schuylkill Haven, PA

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### OVERVIEW:

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Mike is an attorney in the firm's [Business](#) and [Real Estate](#) with nearly a decade of experience. He is a transactional attorney with a varied and wide-ranging practice focused in the areas of business, mergers and acquisitions, real estate, and finance.

A significant part of Mike's practice is guiding clients through the often-complex process of [mergers and acquisitions](#). As an M&A advisor, he conducts due diligence, structures transactions, negotiates and drafts letters of intent, negotiates and drafts acquisition agreements, assists with the coordination of financing sources, and brings a transaction to a successful close. Mike has worked on behalf of buyers and sellers in transactions ranging in value from \$200,000 to over \$250 million. Mike also assists clients with a variety of general business matters including entity selection and formation, contract drafting and review, lease negotiation and review, corporate governance and more.

In his real estate practice, Mike helps clients with commercial real estate transactions, real estate development and financing, and real estate title matters. Early in his career, Mike developed a strong foundation in the areas of real estate development, land use planning, real estate title matters, and business entity formation. Mike represents buyers and sellers of commercial real estate from letter of intent/agreement of sale stage through closing and development, and also regularly represents landlords and tenants in commercial lease drafting and negotiation. As a member of the firm's [Construction Industry Group](#), Mike also represents construction contractors, subcontractors, and owners in the review and drafting of construction contracts, and advising on issues in the construction process as they arise in this inherently complex field.

In his finance practice, Mike has experience working with banks and private lenders to document commercial loan transactions, and he also negotiates loan documents on behalf of borrowers.

A Lebanon County native, Mike is based in the firm's Schuylkill Haven office and works frequently with clients throughout central Pennsylvania, including Schuylkill, Lancaster, Lebanon, Harrisburg, York, Reading and beyond. His clients range from individuals to small and large businesses, and he often works with clients in

the construction and manufacturing industries.

Mike also has experience advising clients in the [senior living industry](#), providing strategic counsel on mergers and acquisitions as well as real estate development and construction matters. He supports clients through all phases of a transaction - from due diligence and deal structuring to closing - while navigating the unique regulatory and operational challenges of the sector.

Mike is active in the communities in which he works and lives. He currently sits on the board of directors for the Schuylkill Economic Development Corporation and the Mauch Chunk Trust Company Community Advisory Board. He also serves as a co-facilitator of a Berks County Key Executive Peer Group for The S. Dale High Center for Family Business. Mike is the son of two public school music teachers. Mike resides in Lebanon with his wife, Irene, two daughters, Margot and Lillian, and son, Benjamin.

## EDUCATION:

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- Temple University Beasley School of Law, J.D.
- Cornell University, B.S.

## ADMISSIONS:

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- Schuylkill County Bar Association
- Pennsylvania Bar Association

## PRACTICE AREAS:

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- Business
- Real Estate
- Mergers & Acquisitions
- Family Owned Businesses
- Finance & Creditors' Rights

## INDUSTRY GROUPS:

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- Construction
- Senior Living

## COMMUNITY INVOLVEMENT:

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### **The S. Dale High Center for Family Business**

Co-facilitator of Berks County Key Executive Peer Group

### **Schuylkill Economic Development Corporation**

Board of Directors

### **Mauch Chunk Trust Company**

Community Advisory Board Member

### **Schuylkill Young Professionals Organization**

Former Member

### **American Red Cross, Southeastern Pennsylvania Chapter**

Former AmeriCorps volunteer

## PRESENTATIONS:

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- Mike has experience advising clients in the senior living industry, providing strategic counsel on mergers and acquisitions as well as real estate development and construction matters. He supports clients through all phases of a transaction - from due diligence and deal structuring to closing - while navigating the unique regulatory and operational challenges of the sector. Exploring and Negotiating Key Clauses in Construction Contracts, ABC Keystone's Fall Regional Construction Wake-up Call Series (Fall 2022)

## RELATED NEWS:

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- Barley Snyder Attorney Michael Fox Named to CPBJ's 40 Under 40 List  
September 3, 2024
- Barley Snyder Expands to Serve Current and Future Generations  
March 28, 2023
- Newest Barley Snyder Office Now Open  
October 7, 2019
- Barley Snyder to Add New Schuylkill County Office  
September 3, 2019