Barley Snyder

Paul G. Mattaini

Partner

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OVERVIEW:

Paul concentrates his practice in the mergers and acquisitions, securities, banking and corporate areas. Paul's practice includes complex and sophisticated transactions and counseling clients on a variety of business matters. While Paul has a significant amount of specialized experience, he has maintained the breadth of practice necessary to effectively lead transactions and client relationships and function as outside general counsel for clients without inside counsel. During his career, Paul's client base has consisted largely of public companies and large to medium privately-held businesses.

Paul's philosophy is to take a practical, hands-on and results-oriented approach to his practice. In addition to paying attention to the details necessary to properly represent his clients, Paul maintains the ability to see the big picture by focusing on the outcome, rather than just the process. While he acts as an effective advocate for his clients' interests, Paul recognizes that the best results often are achieved by taking a collaborative and reasonable, rather than adversarial, approach with other parties and their advisors.

Several years ago, Paul helped develop the firm's guidelines that focus on client service as a leading firm core value and, more recently, he led the firm's Practice Excellence initiative - an ongoing firmwide effort to constantly increase its capacity to provide excellent service, professional quality and outstanding value to its clients. Paul's firm responsibilities during his career have included participation and leadership in almost every area of firm management, including management, compensation, opinion, marketing, hiring, practice group and associate review and training.

Paul was a partner at Devine, Millimet & Branch in Manchester, New Hampshire prior to joining Barley Snyder as a partner. During his career, Paul has developed a reputation among, and earned the recognition of, his peers as comparing favorably with business attorneys from larger firms; please see "Recognitions".

For a representative sample of transactions in which Paul participated, please visit the firm's tombstone announcements page **here**.

The following provides additional detail with respect to Paul's experience:

**Mergers and Acquisitions - ** Paul's experience in the mergers and acquisitions area was initially concentrated in transactions in the banking industry. During his career, Paul has branched out into other industries in dozens of public and private transactions, many of which have been multi-million dollar, multi-state transactions. These transactions often require coordination of a number of different "moving parts" and various levels of financing.

- Representation of acquirors, targets, management teams and financing sources in M&A transactions

- Private equity and recapitalization transactions

- Leveraged and management buyouts

- Roll-ups

**Securities - ** In the securities area, Paul has built a solid base of knowledge over the years with respect to public company disclosure requirements, including a working knowledge of accounting aspects of securities filings. This knowledge base is valuable to the firm's public clients in both their periodic SEC reports and their capital raising activities.

- Representation of issuers and underwriters in registered 33 Act and Blue Sky public offerings, IPOs and follow-up offerings of equity and debt (over a dozen)

- Private placements of equity, debt and partnership interests

- Drafting and review of offering, underwriting and subscription documents

- 34 Act reporting for issuers (more than 15 reporting companies) and shareholders

- Stock benefit plans

- Corporate governance, including SEC and stock exchange listing requirements

- Tender offers

- Proxy solicitations

**Financing - ** Paul has established expertise in financings, ranging from conventional bank borrowings to venture capital, private equity and mezzanine financings. In the financing area, Paul's experience representing both lenders and borrowers is valuable in closing transactions.

- Representation of lenders and borrowers in financings, including syndicated loans

- Tax-exempt financings, including representation of banks providing credit enhancement and liquidity

- Representation of investors in, and recipients of, venture capital and private equity financings

**Bank Regulatory - ** Paul represents large, regional financial institutions and community banks. Paul's knowledge of the financial services industry and his bank regulatory experience allow him to "add value" in his work for institutions in the industry.

- Representation of acquirors and targets in mergers and acquisitions of bank holding companies, banks and thrifts, including "mergers of equals"

- General bank regulatory practice

- Guidance on specialized bank disclosure requirements, including Industry Guide 3

- Mutual-to-stock conversions

- Bank holding company formations

- Representation of bank trade association

- Acquisition of failed institutions from the FDIC

Business - Paul strives to understand the businesses of his clients and, as a result, often becomes a counselor to, and an adjunct member of, his clients' management team.

- Negotiation, drafting and review of a variety of corporate contracts

- Development of procedures and documents for purchasing and sales functions

- Joint ventures, including formation of jointly-owned companies

- Training of client representatives on a variety of topics

EDUCATION:

- University of Notre Dame School of Law, J.D., magna cum laude
- Saint Anselm College, B.A., summa cum laude, valedictorian; Pi Gamma Mu, Delta Epsilon

ADMISSIONS:

- Pennsylvania
- New Hampshire

PRACTICE AREAS:

- Business
- Securities
- Mergers & Acquisitions
- Finance & Creditors' Rights

INDUSTRY GROUPS:

- Banking
- Hospitality
- Senior Living

COMMUNITY INVOLVEMENT:

Goodwill Keystone Area Foundation
Board of Directors

Goodwill Capital Campaign
Lancaster Cabinet

The Janus School
Thanks for Giving Planning Committee

Leadership Lancaster
Executive Series

Jimmy Fund Council of New Hampshire
Former president

RECOGNITIONS:

- Rated AV Preeminent by Martindale-Hubbell
- Best Lawyers "Lawyer of the Year" in Harrisburg metro area, Mergers and Acquisitions Law (2025)
- Pennsylvania Bankers Association's Champion for Women Award (2023)
- Best Lawyers "Lawyer of the Year" in Harrisburg metro area, Banking and Finance Law (2020, 2026)
- The Best Lawyers in America, Banking and Finance Law (2018, 2019, 2020, 2021, 2022, 2023, 2024, 2025, 2026), Corporate Law (2019, 2020, 2021, 2022, 2023, 2024, 2026), Mergers and Acquisitions Law (2021, 2022, 2023, 2024, 2025, 2026), Securities / Capital Markets Law (2021, 2022, 2023, 2024, 2025, 2026)
- Pennsylvania Super Lawyers (Mergers and Acquisitions)
- Select Lawyers (Business/Commercial Law)

MEMBERSHIPS:

- New Hampshire Bar Association (Former Chair, Corporate Section)
- Pennsylvania and Lancaster Bar Associations

PRESENTATIONS:

- "What Makes a Deal Bankable Today: An M&A Case Study for Lenders," Barley Snyder LendiCon (April 2026)
- "Buy-Side M&A: Key Considerations and What's New in M&A," ACC of Central PA Chapter's Holiday Style Program (2025)
- "Strategic Growth Through Conventional (and Unconventional) Deals: From Hidden Gems to Wins,"Philadelphia Smart Business Dealmakers Conference (2025)
- "Succession Planning Insights," Panelist, Barley Snyder Business Seminar (2024)
- "Emerging Trends in Corporate Governance: Navigating ESG, Board Diversity, and Investor Expectations," Association of Corporate Counsel's In-House Lawyer All Day CLE program (2024)
- "Navigating Buy-Side M&A: Insights and Strategies," Moderator, Philadelphia Smart Business Dealmakers Conference (2024)
- "Current Challenges in Closing and Integrating M&A Transactions," Barley Snyder Business Seminar (2023)
- "M&A: Succession Planning, Valuing Small Firms," Co-presenter, Pennsylvania Institute of CPAs' Advisory Services Conference (2023)
- "Bank Regulation & Failure," Barley Snyder Webinar (2023)
- "How to Talk to Your Customers About the Recent Bank Failures and Reassure Them of Your Bank's Position," Moderator, Barley Snyder LendiCon (2023)
- "ESG, DEI and Why You Should Care," Association of Corporate Counsel's In-House Lawyer All Day CLE program (2022)
- "Transition or Sell: What to Do With Your Family Business," Co-presenter, Philadelphia Smart Business Dealmakers Conference (2022)
- "Raising Capital in 2020," Barley Snyder Virtual Business Seminar (2020)
- "Running Your Business Under Green," Hanover Area Chamber of Commerce Webinar (2020)
- "The Expected Impact of COVID-19 on M&A: A Look at the 'New Normal'," Barley Snyder Webinar Series (2020)

- Featured speaker, NACD's The Board's Role in Risk Oversight and Cybersecurity (2017)
- "Swaps in Loan Transactions." Barley Snyder LendiCon (2017)
- "The Latest Changes in M&A Srategies," Barley Snyder Business Seminar (2016)
- "Jolley v. Chase Home Finance Are Lenders Facing New Threats in Lender Liability Claims?" Lendicon (2015)
- "Buying a Company: How to Position Yourself as a Buyer," Barley Snyder Business Seminar (2014)
- "Expanding Your Business Through a Joint Venture," Barley Snyder Business Seminar (2010)
- "Buying Businesses: Opportunities in a Down Economy?" Barley Snyder Business Seminar (May 2009)
- "What Your Lender is Thinking in the Current Lending Environment". Barley Snyder Business Seminar (2009)
- "The Role of Private Equity in Mergers and Acquisitions, Parts I and II," Barley Snyder Business Seminar (2008)

RELATED NEWS:

- Barley Snyder Partner Paul Mattaini Named an Honoree in the Leaders in Law Dealmakers Category by CPBJ
  April 1, 2026
- Barley Snyder Partner Paul Mattaini Named Lawyer of the Year in Banking and Finance Law by Best Lawyers
  August 28, 2025
- Barley Snyder Expands Presence in Lebanon with Addition of Partner Michael Bechtold and Team
  March 5, 2025
- Barley Snyder Partner Paul Mattaini Named Lawyer of the Year in the M&A Area by Best Lawyers
  September 5, 2024
- Barley Snyder Partner Paul G. Mattaini Recognized with Champion for Women Award by the Pennsylvania Bankers Association
  March 14, 2023
- Best Lawyers Honors 30 Barley Attorneys
  August 25, 2021
- How the American Rescue Plan Act Could Impact Businesses and Nonprofits
  March 22, 2021
- Securities Changes for 2021
  January 22, 2021

- Five Things to Know About the Proposed Tax Plans
  October 21, 2020
- M&A Outlook: How Will the Pandemic Play a Role?
  October 7, 2020
- Nearly Thirty Barley Snyder Attorneys Named Best Lawyers
  August 20, 2020
- Latest PPP Guidance Breaks Down Big Questions
  August 19, 2020
- New Federal Law Eases PPP Forgiveness Requirements
  June 5, 2020
- Paycheck Protection Program Update
  May 22, 2020
- Federal Reserve Expands Main Street Lending Program
  May 6, 2020
- More Funds Coming for Paycheck Protection Program
  April 24, 2020
- M&A Preparation Tips for Businesses: Part 2 (Sellers Guide)
  October 11, 2019
- M&A Preparation Tips for Businesses: Part 1 (Buyers Guide)
  October 9, 2019
- Barley Snyder Places 21 Attorneys on Best Lawyers List
  August 15, 2019
- Sixteen Barley Snyder Attorneys Named to Best Lawyers List; Werner Named a Lawyer of the Year
  August 16, 2018
- Rollback of Crisis-Era Rules Provides Regulatory Relief for Banks
  June 7, 2018
- Selling Your Business, Part 2: Where to Start?
  May 17, 2018
- Selling Your Business, Part 1: How R.H. Sheppard Did It
  November 7, 2017
- Eleven Barley Snyder Attorneys Named Best Lawyers
  August 15, 2017
- Barley Snyder Featured in Cover Article by Legal Management (Starting the Six Sigma Revolution at Your Firm)
  August 20, 2015
- Barley Snyder Attorneys Assist in Sale of Auntie Annes Pretzels
  December 10, 2010

RELATED RESOURCES:

- Bank Regulation & Failure: A Discussion on Current Events in the Banking Industry
  March 23, 2023
- 2022 Lancaster Business Seminar Recordings
  May 3, 2022
- The State of the Regional Lending Environment: A Moderated Discussion Webinar Replay
  April 7, 2021
- The Banking Landscape in Light of COVID-19 & Current Market Conditions Webinar Replay
  December 2, 2020
- Raising Capital in 2020 Webinar Replay
  November 12, 2020
- Running Under Green Webinar Replay
  June 26, 2020
- The Expected Impact of COVID-19 on M&A: A Look at the New Normal Webinar Replay
  June 19, 2020
- Smart Business Dealmakers Podcast
  June 19, 2020