

Troy B. Rider

Partner

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OVERVIEW:

Troy's practice is centered around Business, Finance and Real Estate law. In his practice, he counsels clients on all facets of business transactions, including succession planning for closely held businesses and the structuring, negotiation and closing of commercial and financial transactions. In addition, Troy regularly advises business clients on proper corporate governance and best practices in a variety of situations. Troy has experience working with family businesses in industries ranging from medical practices, dental practices and other professional service firms, as well as food processing facilities, manufacturers and construction companies.

Business

Troy handles a range of business transactions for his clients including entity selection, formation and structuring, and mergers and acquisitions. He regularly represents clients buying or selling businesses, which can include very complicated transactions involving mergers of entities, multi-level financing and equity arrangements, earn-out provisions, and floating purchase prices. In connection with such work, Troy also advises clients on the proper acquisition entity, guides the due diligence process, negotiates and secures financing, analyzes financing options, determines value, leads the team of advisers in the negotiation and closing of the transaction, and negotiates and drafts letters of intent, term sheets and definitive agreements. He further advises business clients on general matters, including contract drafting and review, regulatory compliance, governance issues, strategic positioning and succession planning.

Finance

Troy represents lenders in commercial loan matters, including document drafting and review, counseling lender representatives and reviewing lender-prepared documents, title insurance and other finance-related documents and agreements. Troy works extensively with lenders in various facets of secured and unsecured transactions, including participated loans and commercial real estate ventures. He also advises lenders and other creditors in loan and credit recoveries for situations involving collections, foreclosures, repossessions, levies, garnishments, mechanics liens, municipal claims and other commercial litigation.

Real Estate

Troy counsels his clients in various aspects of real estate law, including the acquisition, sale and development of retail, industrial, office and residential sites, as well as drafting, reviewing and negotiating commercial leases. Troy has experience in the preparation and negotiation of sale/lease-back transactions, real estate sales agreements, due diligence, review of title commitments and resolution of title matters, review and negotiation of real estate secured loan documents and the preparation of settlement related documents.

Healthcare

Troy provides comprehensive legal services to businesses in the healthcare industry, with a particular focus on medical and dental practices. He works closely with healthcare professionals to address the unique legal needs of these businesses, helping them navigate often complex business transactions. Troy frequently assists his healthcare clients with practice transitions, mergers and acquisitions, and business succession planning. He also advises on general business matters as well as offers guidance on corporate governance and risk management strategies to ensure smooth operations and long-term success.

Food and Agribusiness

Troy represents a number of businesses in the food and agribusiness industry and counsels such clients in a variety of areas such as regulatory and compliance concerns, real estate, contracts and transactional issues.

EDUCATION:

- Duquesne University School of Law, J.D., cum laude
- University of Pittsburgh, B.A., magna cum laude

ADMISSIONS:

- Commonwealth of Pennsylvania
- Middle District of Pennsylvania

PRACTICE AREAS:

- Business
- Real Estate
- Mergers & Acquisitions
- Finance & Creditors' Rights

INDUSTRY GROUPS:

- Food & Agribusiness
- Banking
- Health Care

COMMUNITY INVOLVEMENT:

YMCA of Reading and Berks County
Secretary of the Board of Directors; Finance Committee Member, Former Board Chairman and Marsh Madness Event Committee Member

United Way of Berks County
Focus Area Panel Committee member

RECOGNITIONS:

- The Best Lawyers in America, Business Organizations, including LLCs and Partnerships (2021, 2022, 2023, 2024, 2025, 2026, 2027)
- Lehigh Valley Business's Law Power List (2024)
- Reading Eagle's "40 under 40" (2018)

MEMBERSHIPS:

- Leadership Berks, 2009 Graduate
- Berks County Bar Association

PRESENTATIONS:

- Moderator: "Panel Discussion about the Current Business Environment," Barley Snyder's 2023 Reading Business Seminar (October 2023)
- Moderator: "Embracing Change & Preparing for the Future," Barley Snyder's Reading Business Seminar (October 2019)

- "Consumer Preferences and Federal Responses - The Impact of Upcoming FDA and USDA Regulations on Food and Agribusiness," FEI Central Pennsylvania Chapter (May 2015)
- "Hot Topics in Commercial Lending," Barley Snyder's LendiCon Lending Conference (November 2012)
- "Board Governance," Leadership Berks County (November 2012)

RELATED NEWS:

- Barley Snyder Announces 2026 Leadership Changes
  January 23, 2026
- Barley Snyder Partner Troy Rider Named to Lehigh Valley Business 2025 Power List for Lawyers & Lobbyists
  July 14, 2025
- Barley Snyder Partner Troy Rider Named to Lehigh Valley Business's Law Power List
  June 28, 2024
- Barley Snyder Announces 2024 Leadership Changes
  January 9, 2024
- Barley Snyder Partner Troy Rider Elected Chairman of the YMCA of Reading and Berks County
  February 14, 2023
- Barley Snyder Announces 2023 Leadership Changes
  January 20, 2023
- Best Lawyers Honors 30 Barley Attorneys
  August 25, 2021
- Nearly Thirty Barley Snyder Attorneys Named Best Lawyers
  August 20, 2020
- Latest PPP Guidance Breaks Down Big Questions
  August 19, 2020
- Paycheck Protection Program Update
  May 22, 2020
- Reading Eagle names Partner Troy Rider to 40 under 40 List
  November 13, 2018
- BAD BOY GUARANTYS
  March 1, 2016
- De Facto Merger Doctrine and Successor Liability under Pennsylvania Law
  November 1, 2013
- Confession of Judgment Clauses in Commercial Leases
  July 12, 2012

- Series LLC: What is it?
  June 13, 2012

RELATED RESOURCES:

- 2022 Reading Business Seminar Recordings
  April 14, 2022

- The Banking Landscape in Light of COVID-19 & Current Market Conditions Webinar Replay
  December 2, 2020