



## Troy B. Rider

Partner

Management Committee

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### OVERVIEW:

Troy's practice is centered around [Business](#), [Finance](#), [Real Estate](#) and [Food & Agribusiness](#) law. In his practice, he counsels clients on all facets of business transactions, including succession planning for closely held businesses and the structuring, negotiation and closing of commercial and financial transactions. In addition, Troy regularly advises business clients on proper corporate governance and best practices in a variety of situations. Troy has experience working with family businesses in industries ranging from medical practices, dental practices and other professional service firms, as well as food processing facilities, manufacturers and construction companies.

#### Business

Troy handles a range of business transactions for his clients including entity selection, formation and structuring, and mergers and acquisitions. He regularly represents clients buying or selling businesses, which can include very complicated transactions involving mergers of entities, multi-level financing and equity arrangements, earn-out provisions, and floating purchase prices. In connection with such work, Troy also advises clients on the proper acquisition entity, guides the due diligence process, negotiates and secures financing, analyzes financing options, determines value, leads the team of advisers in the negotiation and closing of the transaction, and negotiates and drafts letters of intent, term sheets and definitive agreements. He further advises business clients on general matters, including contract drafting and review, regulatory compliance, governance issues, strategic positioning and succession planning.

#### Finance

Troy represents lenders in commercial loan matters, including document drafting and review, counseling lender representatives and reviewing lender-prepared documents, title insurance and other finance-related documents and agreements. Troy works extensively with lenders in various facets of secured and unsecured transactions, including participated loans and commercial real estate ventures. He also advises lenders and other creditors in loan and credit recoveries for situations involving collections, foreclosures, repossessions, levies, garnishments, mechanics liens, municipal claims and other commercial litigation.

## Real Estate

Troy counsels his clients in various aspects of real estate law, including the acquisition, sale and development of retail, industrial, office and residential sites, as well as drafting, reviewing and negotiating commercial leases. Troy has experience in the preparation and negotiation of sale/lease-back transactions, real estate sales agreements, due diligence, review of title commitments and resolution of title matters, review and negotiation of real estate secured loan documents and the preparation of settlement related documents.

## Food and Agribusiness

Troy represents a number of businesses in the food and agribusiness industry and counsels such clients in a variety of areas such as regulatory and compliance concerns, real estate, contracts and transactional issues.

## EDUCATION:

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- Duquesne University School of Law, J.D., cum laude
- University of Pittsburgh, B.A., magna cum laude

## ADMISSIONS:

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- Commonwealth of Pennsylvania
- Middle District of Pennsylvania

## PRACTICE AREAS:

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- Business
- Real Estate
- Mergers & Acquisitions
- Finance
- Creditors' Rights

## INDUSTRY GROUPS:

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- Food & Agribusiness
- Banking
- Health Care

## COMMUNITY INVOLVEMENT:

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### **YMCA of Reading and Berks County**

Board member and secretary of board of directors; chairman of Reading branch board of directors; Golf Committee chairman; Marsh Madness Event Committee member

### **United Way of Berks County**

Focus Area Panel Committee member

## RECOGNITIONS:

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- The Best Lawyers in America, Business Organizations, including LLCs and Partnerships (2021, 2022, 2023, 2024)
- Reading Eagle's "40 under 40" (2018)

## MEMBERSHIPS:

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- Leadership Berks, 2009 graduate
- Berks County Bar Association

## PRESENTATIONS:

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- Moderator: 2023 Reading Business Seminar (October 2023)
- Moderator: "Embracing Change & Preparing for the Future," 2019 Reading Business Seminar (October 2019)
- "Consumer Preferences and Federal Responses - The Impact of Upcoming FDA and USDA Regulations on Food and Agribusiness," FEI Central Pennsylvania Chapter (May 2015)
- "Hot Topics in Commercial Lending," Barley Snyder LendiCon Seminar (November 2012)
- "Board Governance," Leadership Berks County (November 2012)

## RELATED NEWS:

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- Barley Snyder Announces 2024 Leadership Changes  
January 9, 2024
- Barley Snyder Partner Troy Rider Elected Chairman of the YMCA of Reading and Berks County  
February 14, 2023
- Barley Snyder Announces 2023 Leadership Changes  
January 20, 2023
- Best Lawyers Honors 30 Barley Attorneys  
August 25, 2021
- Nearly Thirty Barley Snyder Attorneys Named Best Lawyers  
August 20, 2020
- Latest PPP Guidance Breaks Down Big Questions  
August 19, 2020
- Paycheck Protection Program Update  
May 22, 2020
- Reading Eagle names Partner Troy Rider to 40 under 40 List  
November 13, 2018
- BAD BOY GUARANTYS  
March 1, 2016
- De Facto Merger Doctrine and Successor Liability under Pennsylvania Law  
November 1, 2013
- Confession of Judgment Clauses in Commercial Leases  
July 12, 2012
- Series LLC: What is it?  
June 13, 2012

## RELATED RESOURCES:

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- 2022 Reading Business Seminar Recordings  
April 14, 2022
- The Banking Landscape in Light of COVID-19 & Current Market Conditions Webinar Replay  
December 2, 2020